

CONVENTIONAL COCOA

	Origin	QUALITY	QUANTITY in MT	SHIPMENT STATUS	POL/ POD	Incoterm	Price vs ICE Ldn	Comments
	RD Congo	Main Crop Congo. Low FFA. Quality specs 100/5/5	100 MT per month	Dec onwds	Various	CIF NorEur	+35£	
	RD Congo	Mid Crop Congo. Low FFA. Quality specs 115/5/5	50 MT	Oct	Various	CIF NorEur	-10£	
	Tanzania	Main Crop Tanzania. Quality as 105/5/5	50 MT per month	Dec onwds	DAR	CIF NorEur	+35£	
	Uganda	Main Crop Uganda. Quality as 100/5/5	100 per month	From June onward	MSA	CIF NorEur		
	Cameroon	Main Crop 100/5/5.	300 mt per month	Dec onwds	DLA	CIF NorEur	+45£	Non Smokey guaranteed !
	Togo	Main Crop 110/8/8	500mt p.m	Dec onwds	LOM	CIF NorEur		
	Ivory Coast	Main Crop	NA		ABJ	CIF NorEur	+140£	
	Guinea Conakry	Main Crop 100/5/5.	500mt p.m	Dec onwds	CKY	CIF NorEur	+25£	
	Guinea Conakry							

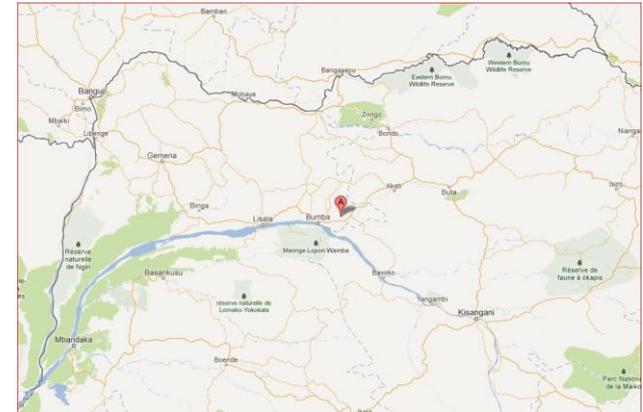


YALINGIMBA

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Single Plantation	Yalingimba - Equateur (Congo)	Max 1.5%def on cutest. See organoleptic report attached	Sold		Matadi	NA

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
53	253	355kg/ha	By Hand	Wood boxes	Sun drying	Nov-Dec	91	NC	NC	Yalingimba is an important plantation in the Equateur province (see map) located in the middle of the Congo tropical forest. The plantation produces rubber, medicinal plants and cocoa amongst other. No pesticide, herbicide, fertilisers are used. They build up important cocoa trees nursery for the future. Production put on hold for the moment.



Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Nice and balanced acid/bitter, slightly smoky, nutty, peaty	grey and homogeneous size	brown	red wine	Good organoleptic results, promising

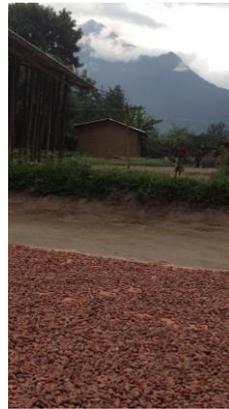


RUWENZORI

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Small Farmers	Gorilla Parks - North Kivu	See organoleptic report attached	50mt/mo	On Demand	Mombasa	August 16

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
Abt 900	Abt 700ha	1.1mt/ha	By Hand	Multiple type	Sun drying	Nov-Jan	500	Jun-Aug	300	Ruwenzori is the name of the mountains chain where the oldest animal parks in the world are located. Marvellous area close to the Uganda border affording quality beans with slight citrus taste. Those mountains in Kivu are famous for its biodiversity and for its unique Gorilla's parks such as Virunga Park or Elisabeth Park. The highest Ruwenzori mount is up to 5100 m above the see level, and our cocoa grows between 1500 and 1800m high Two fine chocolate makers (in US and in EU) are currently marketing single origin chocolate with beans from this specific area. Pesticides and chemicals free. UTZ certification on progress.



Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Nice and balanced acid/bitter, slightly smoky, nutty, peaty	Averagely calibrated	Brown and 15% purple	fermentation, fresh cocoa	Short fermentation gives a certain xere soft, and an interesting taste to develop



MAI-NDOMBE

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Coop of farmers	Mai-Ndombe - Bandundu	Max 1.5% Default. See Organoleptic report attached	25	Yes	TBD	July 2014

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
859	815	260/ha	By Hand	Wood boxes	Sun drying	Nov-Dec	180mt	May-Jun	30mt	The NGO Trias jointly with EU programs were supporting the COCAMA and MAI-NDOME in its organization. Thanks to this NGO, funds were sent to improve collection, fermentation and drying processes to guarantee a constant quality of their cocoa beans. W MAI-DOMBE is located up Congo River and gives and different field and climate for cocoa growing.



Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Beautiful balance in the bitterness and acidity, dry nuts flavour	very clean, homogeneous colour	Brown	Nice smell of fermentation	Good organoleptic results, very promising



COCAMA

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Coop of farmers	Mayumbe - Bas Congo	max 2% def. on the cutest Plse see organoleptic report attached	47		Matadi	July Shipment

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
480	815	260/ha	By Hand	Wood boxes	Wood Vertical Dryer	Mai -June	170 MT	Nov-Dec	40 MT	The NGO Trias jointly with EU programs were supporting the COCAMA in its organisation No pesticide, herbicide, fertilisers are used. This cocoa is regularly used to produce one single origin chocolate by one of our customer in Europe. The COCAMA cocoa sample has been selected for the final tour on the Cocoa of Excellence contest at Le Salon du Chocolat in Paris in 2013 and 2015.



Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Beautiful balance in the bitterness and acidity, dry nuts flavour	very clean, homogeneous colour	Brown	Nice smell of fermentation	Good organoleptic results, very promising

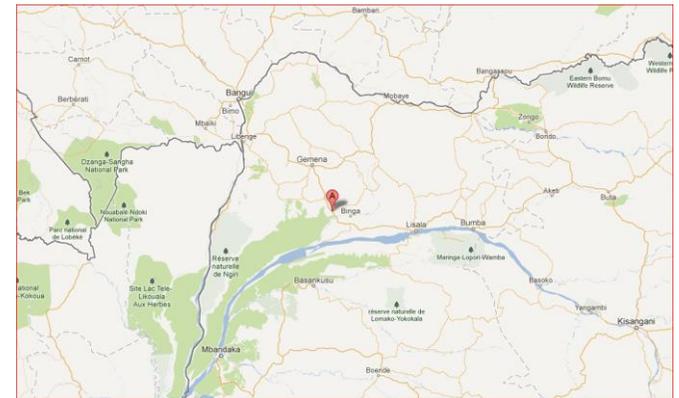


GWAKA

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Single Plantation	Equateur	To be set soon!	10	yes	Matadi	May-16

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
55	400	TBD	By Hand	Wood boxes	Sun Drying	Apr-Jun	45t so far	Oct-Nov	10t so far	As of today 125 ha are planted and the nurseries should allow Gwaka have at its disposal about 400ha of duly planted cocoa within the next year. The plantation owns their own logistics. Its activity is massively taking part to the social and economical life of the area. Therefore, the owner set up schools, hospitals, retailers, for the local population. No pesticide, herbicide, fertilisers are used.





MUTOTO

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Single Plantation	Equateur	Max 1.5% def on cutest. See organoleptic report attached	12.5mt	Disposal on demand	Matadi	May-16

Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
27	572 but 180 in use	400kg/ha	By Hand	wood boxes	sun + wood drier	Apr-Jun	50	Oct-Nov	35	The plantation is handled by experienced Ivorian resident and produces a beautiful cocoa. The plantation is near to the Congo River and used dried barges on the river to bring the cocoa down to the port where it is cleaned again before exporting. No chemicals or pesticide are used.



Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Beautiful balanced acidity and bitterness, dry nuts, coffee	Very dark, not nice, not clean	Brown	Nice smell of fermentation	Excellent lab results, nice organoleptic analysis, week point is dirt in beans but should be improved now.



Hacienda LA MEJOR

GROWERS TYPE	AREA	QUALITY	QUANTITY	SAMPLE?	POL/ POD	SHIPMENT STATUS
Single Plantation	CERECITA Valley / GUAYAS	Max 1.5% def on cutest. See organoleptic report attached	50	Disposal on demand	Guayaquil	Dec-16



Specificities

Workers/Farmers	Ha	Yields	Picking up	Fermentation	Drying	Main Crop period	Main crop vol	Mid crop period	Mid crop vol	COMMENTS
45	240	2t/ha	By Hand	In Jute sacks	Mainly sun	Apr-Jun	50	Oct-Nov	35	Utz certified.

Organoleptic	External Appearance	Interior colour	Smell after cut test	General appreciation
Beautiful balanced acidity and	Very dark, not nice, not clean	Brown	Nice smell of fermentation	Excellent lab results, and organoleptic analysis to come soon.

